

SOLIDWORKS Bunkspeed FAQ

Bunkspeed Joins the SOLIDWORKS Brand

DASSAULT SYSTÈMES ACQUIRED BUNKSPEED ONE YEAR AGO...WHAT ARE THE LATEST DEVELOPMENTS IN THIS RECENT ACQUISITION?

Over the past year, BUNKSPEED has been like a trusted neighbourhood store undergoing renovations...it's open for business, but with loads of improvements happening behind the scenes as it prepares for its grand re-opening. Finding the right fit for BUNKSPEED's unique set of technologies within Dassault Systèmes is extremely important and needed thorough investigation to ensure that our customers experience maximum benefit from this technology. As a result of this thorough review BUNKSPEED will become part of the SOLIDWORKS brand.

WHAT WILL HAPPEN TO THE BUNKSPEED PRODUCTS MOVING FORWARD?

BUNKSPEED will continue to deliver the fast, easy, and fun standalone products that made them popular...but in better form and with renewed vitality. These products will still be available to non-SOLIDWORKS users and support non-SOLIDWORKS specific workflows. Details of product names and configurations, EDU offerings etc. will be forthcoming.

WHAT WILL HAPPEN TO THE CURRENT BUNKSPEED PRODUCTS?

We will continue to offer all products until the next versions are released as part of the SOLIDWORKS brand. All BUNKSPEED products will be supported under existing agreements.

For example: If you are a customer who recently purchased BUNKSPEED PRO (Version 2014.x), with maintenance, when the next major release is made available, you will receive the update per your existing maintenance agreement. Those customers not on active maintenance will have the opportunity to upgrade to the latest release.

WHAT WILL HAPPEN TO OLDER BUNKSPEED PRODUCTS?

Effective immediately, versions 2011.x and 2012.x are in end-of-life mode (no more license transfers/reactivations). Support for 2014 versions will remain available until their end of life is reached (2 years after initial release) in accordance with our product lifecycle terms and conditions.

WHEN WILL THE NEXT MAJOR VERSIONS BE RELEASED?

We will align BUNKSPEED product releases with SOLIDWORKS releases effective immediately.

WHAT WILL HAPPEN TO EXISTING RESELLER CONTRACTS?

Existing reseller contracts overlapping with existing SOLIDWORKS reseller contracts will be superseded by the SOLIDWORKS contracts. Updates will be provided as necessary. Contracts involving non-SOLIDWORKS resellers will be updated or renewed as necessary.

WHERE CAN BUNKSPEED PRODUCTS BE PURCHASED MOVING FORWARD?

BUNKSPEED products will be distributed exclusively through a combination of the SOLIDWORKS sales network or existing/future members of the BUNKSPEED sales network (e.g., 3DEXCITE/ Dassault Systèmes resellers with active BUNKSPEED contracts). Non SOLIDWORKS customers will be able to obtain BUNKSPEED products from any of the aforementioned sources. Specific details on this process will be outlined in the coming weeks.

WILL I STILL BE ABLE TO PURCHASE BUNKSPEED EASILY ONLINE VIA THE BUNKSPEED WEBSITE OR INDEPENDENTLY WITHOUT GOING THROUGH A RESELLER?

The existing BUNKSPEED Web Store will be kept open until the next generation products are made available via the SOLIDWORKS distribution channels. Plans to keep certain BUNKSPEED products available online down the road are being discussed. It is in our best interest to keep acquisition of BUNKSPEED products flexible and convenient.

HOW SHOULD RESELLERS HANDLE EXISTING BUSINESS, CUSTOMERS, MAINTENANCE RENEWALS, AND LEADS/OPPORTUNITIES/ACTIVITIES THEY ARE WORKING ON?

Ongoing business based on existing products should proceed as normal. As continuing resellers, information about future releases and strategies will be disclosed to you at the appropriate time in order to support your ongoing goals and success.

HOW WILL BUNKSPEED SUPPORT BE ADDRESSED MOVING FORWARD?

The current support mechanisms will remain unchanged for the current generation of products (email address, website portal, phone number etc.) Once the next generation of products is available, they will be supported under the same world-class support infrastructure that SOLIDWORKS maintains.

WHAT IS GOING TO HAPPEN TO THE BUNKSPEED COMMUNITY AND WEBSITE?

BUNKSPEED's current web presence will be maintained to support current product. As the next generation products will be distributed by the SOLIDWORKS distribution channels, we will consolidate our web activities. The valuable Community will be maintained and decisions are being made internally where to house it alongside the next generation of products.

WHERE CAN I GET MORE INFORMATION?

To learn more about SOLIDWORKS Visualize (formerly Bunkspeed) please visit:

<http://www.solidworks.com/visualize>

if you need further help please contact your Bunkspeed representative/reseller or email:

Bunkspeed.NAM.info@3DS.com